



## MEDIA KIT







TARGETING THE MOST AFFLUENT HOMEOWNERS



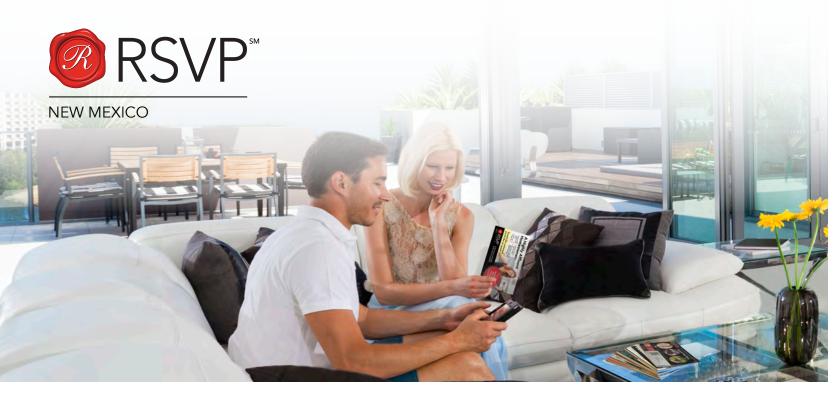








THE BEST LEADS
THE BEST CUSTOMERS
THE BEST ROI



# DIRECT MARKETING & LEAD GENERATION RSVP Luxury Card Pack with Digital Integration

If you're seeking to reach highly affluent households in our area, you'll find our proven strategy one of your most effective – and economical – media choices. With our proprietary, time-tested process, you reach the highest-value, owner-occupied homes in our market.

The cost? Just pennies per household!

#### THE RSVP DIFFERENCE!

 Starting with a direct mail piece, personalized by the homeowner's name and mailed at prime times throughout the year, the packs contain promotional luxury cards from local, regional and national marketers.

2. Next, we expand the circulation digitally with an integrated digital display campaign to add reach and frequency, leading to MORE sales!

#### **RSVP** reaches:

- People earning 60% of the household income and holding 70% of consumer wealth
- Homeowners with the interest and income to maintain, decorate and/or remodel
- Consumers primarily ages 35-70 who enjoy fine dining, travel, personal care and entertainment
- Prospects who are more inclined to buy, and on average spend
   3.2x more than the average household



## ALBUQUERQUE • RIO RANCHO ZONE MAP



#### WEST ZONE 40,000 Homes

High Home Value \$4,161,470 Average Home Value \$393,450

ABQ Country Club

Bernalillo
Cabezon
Corrales
Corrales
Cowntown ABQ
East ABQ Downtown (eDo)
Los Pablanos
Country Club
North Valley
Paradise Hills
Rio Rancho
South Valley
Taylor Ranch
Ventana Ranch
Los Ranchos de ABQ

#### **EAST ZONE**

#### 40,000 Homes

High Home Value \$4,433,090 Average Home Value \$439,161

4 Hills North ABQ Acres
ABQ Academy Placitas
ABQ Uptown Sandia Heights
High Desert Tanoan
Mesa Del Sol UNM
Nobb Hill



## RSVP LUXURY CARD PACK WITH DIGITAL INTEGRATION

## **LUXURY DECK PROGRAM INCLUDES:**

- Custom Designed Postcards
- Bonus Postcards (\$150 value)
- Website Listing (Hot Link)
- RSVP Call Tracking Line & Reporting (\$180 value)
   3602 Proof of Mailing from USPS
- Limited Exclusivity (Priceless)
- Proprietary Mailing List
- Complimentary Artwork & Design

#### **MAILING LIST targets:**

- Household income in excess of \$100K/year
- Credit scores 700+
- Owner-occupied homes
- NEW!!!! Includes all home purchases over the past 12 months

DELIVERY DATES					
March	June	September	December		

#### Select from 2 Zones: East and West

	Number of Homes		Annual Rate (4 Mailings)	Cents per Home	Monthly Cost x 12
2 Zones	80,000	\$4,400	\$2,950	0.037	\$983
1 Zone	40,000	\$2,500	\$1,950	0.049	\$650

## **DIGITAL INTEGRATION PROGRAM:**

We will market your Luxury Deck offer digitally by integrating it with ads on the massive Google Display Network, a collection of over 2 million websites, videos & Apps.

- News sites such as ABC, NBC, CBS, FOX, CNN, MSNBC & Weather Channel.
- Business sites such as Forbes, Business Insider & Entrepreneur
- Sports sites such as ESPN, CBS Sports & Sports Illustrated.
- Entertainment site such as PEOPLE & FOOD NETWORK

Digital campaign will coordinate with the delivery of the Luxury Decks.

#### Choose from 2 options

	Digital Reach Package	Digital Expansion Package			
Campaign	2 Weeks	4 Weeks			
Impressions	50,000	100,000			
Frequency	4x	4x			
Cost	\$475	\$800			

Dave & Terry Riddle, Owners **RSVP Publications New Mexico** Rocky Mountain Media Services

